







Zeta ERP offers the freedom of choice, ease of integration, high performance and reliability that forward-thinking companies rely on to increase profitability and seize the competitive advantage. At the core Zeta ERP has strong financial, operational and customer relationship management features and capabilities to successfully accelerate your business expansion. With Zeta ERP Solutions, your company can significantly advance the strategic alignment and efficiency of financial administration, human resource and operational redundancies. With our ERP application, you have the much-needed command to adapt speedily and cost effectively to changing business scenario, market and industry requirements.

#### Major Modules:

- Financial Management
- Inventory Management
- Purchase Order Management
- Sales Order Management
- Customer Relationship Management
- Human Resources Management

- Fixed Asset Management
- Document Management
- Production Management
- Project Costing
- Point of Sale

## **Financial Management**

Zeta ERP is a powerful set of tools to help you confidently streamline time-consuming accounting processes, manage your complex business, finances, and comply with regulations. This module has the capability of meeting all the accounting and financial needs of an organization. Finance module gathers financial data from various functional departments and generates valuable financial reports such as Trial Balance, Profit & Loss Account and Balance Sheet.

#### Major Modules

#### Accounts Receivable

With the Accounts Receivable module, you can manage your customers and fine-tune customer relations by keeping track of important sales information and outstanding balances. Accounts Receivable is also fully integrated with Bank Services, for complete bank reconciliation.



### General Ledger

The General Ledger module is the foundation of your accounting system, with flexibility that meets the current and future financial management requirements of organizations of all types and sizes. It provides a robust feature set designed to handle your most demanding budgeting and processing needs. General Ledger fully integrates with all modules and is the key to maximizing the efficiency and accuracy of your financial data.

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#### Accounts Payable

The Accounts Payable module provides robust accounting features to streamline your entire cash flow process and help you save money. Accounts Payable has a powerful library of accounting and reporting features that facilitate rapid entry of vendor invoices, flexible cash disbursement and full check reconciliation using the Bank Services.

#### Bank / Cash

The Accounts Payable module provides robust accounting features to streamline your entire cash flow process and help you save money. Accounts Payable has a powerful library of accounting and reporting features that facilitate rapid entry of vendor invoices, flexible cash disbursement and full check reconciliation using the Bank Services.

## Inventory& Order Management

The order processing module of Zeta ERP offers a comprehensive set of best-of-breed components for both order and logistics management. This integration enables the mapping and supply of single-site or multi-site organizations. Developing -

precise logistics planning for just-in-time deliveries, the system can also generate replenishment orders by using defined warehouse requirements.

#### Major Modules

#### Inventory

Zeta ERP can track your inventory in as much detail as required. You can create products or services establish minimum and maximum stock levels, create any number of warehouses and grouping of items with multi-unit of measurement with serial and lot number tracking.

#### Sales Orders

The Order Entry module allows you to enter orders and sales returns and print invoices, credit notes, order confirmations and picking slips. You can track transaction details and sales information on-screen and in printed reports. Order Entry integrates fully with Inventory Control and Accounts Receivable, so you always know your inventory levels and the status of your customer accounts.

### Purchase Orders

When combined with Accounts Payable, Inventory Control and Order Entry, the Purchase Orders module provides a comprehensive, fully integrated purchasing system. You can combine multiple purchase orders on a single receipt and multiple receipts on a single invoice.





# HRMS

Zeta Software provides the leading HR software, with best–in–class service and support, creating the ultimate HRMS user experience. Our next generation HRMS offers unmatched breadth and depth of functionality to manage your workforce from applicant to retiree. Some of the major modules are listed below:

#### Major Modules

#### HR Management

Ensure compliance with labor laws and local practices while following international standards in HR management. Zeta HR helps to easily access and track employee's personal information's including Passport, visa with imbedded alert system for expiration.

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### Time & Attendance

Zeta HRMS can help you streamline your absence tracking with time-off management and potentially uncover cost savings for your organization. Using an integrated office, identify reasons for unscheduled employee absences, reduce data entry time by pushing the responsibility for time reporting to the employee, and manage all areas of absence tracking and reporting.

#### Leave Management

Zeta HRMS can automatically accrue the annual leaves days and provide detailed leave records for all leave types. It will exclude the non-working days and calculate the number of leaves.

### Benefit Management

Zeta HRMS enables you to administer benefit plans and better achieve your plan participation goals. With Zeta, you have instant access to accurate enrollment information. Self Service features save you time and empower employees to always see what coverage they have elected and read the plan description on line.

#### Payroll

A comprehensive payroll management that has seamless integration to Employee Attendance and Leave Tracking. Extensive and flexible payroll policies definitions including earning policies, allowances policies, benefits policies, bonuses policies, commissions policies, deduction policies.

## Fixed Asset Management

A comprehensive payroll management that has seamless integration to Employee Attendance and Leave Tracking. Extensive and flexible payroll policies definitions including earning policies, allowances policies, benefits policies, bonuses policies, commissions policies, deduction policies.

- Asset Tracking by Category.
- Asset Tracking by Location.
- Asset Tracking by Serial Number.
- Automatic posting of Depreciations.
- Option to choose different depreciation methods.
- Options to enter units of each Assets.
- Option to know the UOM of each asset.
- Tracking the Insurance company, Policy number, insurance amount, expiry dates etc.
- Attaching jpeg pictures of each asset.
- Disposal of Assets.
- Paperless office.
- Write off assets.
- Location Transfer.



# CRM

Zeta CRM is the award-winning CRM suite which address the business process needs of fast growing organizations across Sales and Support. Zeta CRM assists individuals and teams by centralizing contact & calendar information, increasing communication effectiveness, and improving individual and team productivity.

### Major Modules

#### Contact Management

Zeta Contact Manger is designed to meet the needs of companies for centralized contact and customer information. It provide a single central repository for critical contact information captured across the organization, which reduces redundancy and errors, enable improved data control and security, and eases data maintenance tasks. Through Zeta Contact Manger the sales team can access contact details, know the relationship history, opportunities, information, so they can have knowledge communications with prospects and customers. The sales team can schedule calls and meetings easily. It can record communication with the contacts and track customer history of all communications.

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#### Sales Management

Revenue from sales is the live blood for commercial organizations. By using Zeta Sales Manager the company can enter the leads, access the leads and convert them to opportunities, view all sales opportunities at once or filter by using Sales stages, Status, Amount, Probability of close. It can also create quotes and orders for the leads.

### Support Management

CRM support module can improve customer satisfaction and productivity by automating customer support processes. It can assign ticket to the appropriate resource, record the status, urgency and nature of the issue and track time to resolution. View ticket assignment, priority weighting and notification request. It can also be linked to online supporting system.

## Point of Sale

Zeta Point Of Sale module is a very simple, yet powerful, tool to use at the gig to record sales of merchandise. The main interface resembles a cash register displaying items purchased, total due from customer, sales tax, and their change (if any). It allows up to five different sellers to combine their items into one large sale. The user simply selects an item to be sold and clicks the appropriate seller button. Inventories and Sales Totals can be tracked and reports provide this information instantly. Item prices and inventory data is protected by passwords.

- Cashier friendly user interface as simple as conventional cash register.
- Convenient Base Keys designed to minimize keystrokes making faster and more efficient checkouts.
- User-definable discount features Item and subtotal level.
- Maintain separate totals for each cashier or shift allowing individual day end balancing.
- Put Bills on hold (Save) and recall (Call) back any number of times.
- Customer discounts are automatically calculated.
- Single key stroke Help function searches item either by product code or name during checkout.
- Provision to overwrite sale price with open price key.



- Cashier Sign On/Sign Off from the billing screen prevents unauthorized access.
- Barcode Compatibility dramatically reduces clerical errors and check-out times.
- Pay out and Receipts from the cash till can be recorded straight away on the cash billing screen.
- Tax Rates are user-configurable for every item.
- Create Shifts.

## Document Management

Zeta ERP Doc Store is an efficient, easily accessible document archiving system. Instant retrieval of any document is possible in just a few clicks. Reduced paper-chasing and a clear audit trail increases clarity and save time. Zeta ERP Doc Stores can scan documents and store in Zeta database against vouchers for future retrieval. This is another step towards a paperless office and cuts down on physical storage space as well as allowing the document to be quickly and easily retrieved at any stage. Documents are backed up with the Zeta data. There are also powerful document search facilities

#### Major Features

- Fully integrated with Zeta ERP.
- Attach document images with almost all transactions screens.
- Quick to implement & easy to use.
- Upload document images from any client workstation.
- Supports multiple file formats.
- Scan multi-page documents.
- All files are safe & secure within the database.
- Multiple files and file types stored against each transaction.

- Easy navigation.
- Backup source documents.
- Paperless office.
- Reprint Source documents.
- Comprehensive document search.
- Content Management.

## Production Management

Zeta Production module performs the changing of stock quantities (decrementing raw materials and incrementing assemblies or finished goods), and any associated accounting. Enter into the Production how many units of a particular recipe you want to produce and the system decreases the raw materials and creates the finished product automatically. Zeta handles wastage by allowing Productions to be discarded. The user is forced to enter a reason for the discard from a selection of standard problems previously defined. Assemblies and Finished Goods can even be "disassembled" - this creates a new Production with the reverse entries from the original Production.

- Creation of Bill of Materials.
- Checking the availability of Raw Materials for Manufacturing.
- Raw Material Requisition.
- Work in Progress Calculation.
   Manufacturing.
- Manufacturing of Finished Products.
- Manufacturing Variance handling.
- Manufacturing Wastage handling.



# Project Costing

The Project and Job Costing module provides an effective solution for Project Managers in construction, job service and other professional industries that require a time-and-material system. It delivers the tools necessary to manage the simples to most complex contract job. It makes the estimating, tracking, costing and billing of projects easy and manageable; simplifying cost control and planning. With the powerful features of Project and Job Costing, you can identify potential issues and determine success factors for any project. The automated billing features in this job cost accounting software streamline customer invoicing, reducing the time spent managing this process.

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- Creation of Phases for each Project
- Budgeting and Analysis by Categories like Labour, Material, Overhead etc
- Budgeting and Analysis by sub Categories
- Calculating Project Cost by Time & Material, Fixed Price,
- Cost Plus etc.
- Accounting Projects by Billing & Cost & Accrual basis.
- Overhead charging by Flat rate, % of cost etc.
- Labour Calculation by Flat rate per labour hour, % of labour hour etc.
- Project Budgeting, Actual & Variance Reporting.
- Option to enter Project related cost in almost all entry screens.





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